ANNUAL REPORT

THE COCA-COLA COMPANY AND ITS SUBSIDIARIES

*

FOR THE YEAR 1947

The annual meeting of the stockholders will be held on Monday, May 3, 1948. A formal notice of this meeting, together with proxy and proxy statement, will be mailed to each common stockholder on or about April 8, 1948, at which time proxies will be solicited by the management.

BOARDS 384.18 (642r



THE COCA-COLA COMPANY

WILMINGTON, DELAWARE

To the Stockholders of The Coca-Cola Company

Submitted herewith are the consolidated balance sheet and statement of operations for 1947. Net earnings applicable to common stock, after taxes, Class "A" dividends, reserves and all charges, were \$31,221,945.

Increased sales overseas, and improved availability of Coca-Cola in the United States following termination of sugar rationing in midsummer, resulted in an increase in earnings in 1947 over prior years despite the sharply increased cost of doing business. At the same time, bottlers of Coca-Cola generally have been able to avoid any increase in the historic price to the consumer.

Earnings can be expected to continue at satisfactory levels in the face of rising costs and the resulting lowered margin of profit per unit only to the extent that the increase in sales volume is sufficient to offset the increases in costs. To secure a satisfactory increase in sales volume will require substantial investments in 1948 in additional production and marketing facilities. The desirability of these investments and of sustained and increased sales effort is clearly recognized by your Company and by bottlers of Coca-Cola throughout the world.

Respectfully submitted,

WILLIAM J. HOBBS, President.

HARRISON JONES, Chairman, Board of Directors.

CONSOLIDATED THE COCA-COLA COMPANY AND I

December

ASSETS

| Current: | |
|---|------------------|
| Cash on deposit and on call \$33,294,399.05 | |
| Government securities—at cost: United States and Canadian—(mar- ket value \$21,358,059.56) 21,319,988.66 | |
| Accounts receivable—Trade—(less reserve of \$46,833.06) 7,803,777.31 | |
| Inventory—Merchandise, (priced at lower of cost or market) 38,732,413.82 | \$101,150,578.84 |
| Investments in and Advances to Foreign Subsidiaries Not | |
| Consolidated—Net | 1,845,042.57 |
| OTHER INVESTMENTS AND OTHER ASSETS: Security investments—At cost (market value \$875,262.50) \$ 487,008.52 | |
| Other receivables and miscellaneous 3,843,924.38 | 4,330,932.90 |
| PROPERTY, PLANT AND EQUIPMENT—At cost: | |
| Land | |
| Buildings | |
| Containers | |
| \$64,468,252.95 | |
| Less reserve for depreciation 20,048,958.46 | 44,419,294.49 |
| FORMULAE, TRADE-MARK AND GOODWILL- | |
| At cost | 37,238,263.20 |
| Deferred Charges | 2,907,967.39 |
| | \$191,892,079.39 |
| | |

NOTE A—Assets of subsidiaries and branches located in foreign countries consolidated in this balance sheet consist of net current \$9,511,976.77, property, plant and equipment at depreciated cost, \$7,385,127.07, and other assets \$1,814,827.73. Fixed assets are stated at rates of exchange prevailing at dates of acquisition, and net current and all other assets at rates of exchange prevailing at December 31, 1947. Earned surplus includes \$13,629,412.04 accumulated earnings of such subsidiaries and branches consolidated herein.

BALANCE SHEET TS CONSOLIDATED SUBSIDIARIES

: 31, 1947

LIABILITIES

| Current: | |
|--|----------------------------------|
| Accounts payable and accrued accounts Bank indebtedness—foreign subsidiaries Accrued taxes—including taxes on in- | \$ 20,625,642.33 1,959,573.18 |
| come \$ 23,066,859.56 | |
| Less U. S. Treasury tax notes 14,985,387.60 | 8,081,471.96 |
| | \$ 30,666,687.47 |
| Reserve: | |
| For contingencies and miscellaneous operations | 26,797,665.99 |
| Minority Interests in Subsidiaries . | 2,189,793.05 |
| CAPITAL STOCK: | |
| Class "A"—no par value: \$3.00 preference cumulative dividends, callable at \$52.50 per share, authorized 1,000,000 shares, outstanding 600,000 shares \$ 3,000,000.00 | |
| Common—no par value: Authorized 5,000,000 shares Issued and outstand- | |
| ing 4,113,665 shares25,710,406.25 | |
| \$ 28,710,406.25 | |
| Capital Surplus—Note B 3,714,818.43 | |
| EARNED SURPLUS | |
| \$132,554,207.88 | |
| Less 4,800 shares of common stock owned by Company—at cost 316,275.00 | 132,237,932.88 |
| | \$191,892,079.39 |
| | |

NOTE B—The item of Capital Surplus was decreased in the net amount of \$682.23 during the year as a result of transactions in the capital stock of subsidiaries.

Consolidated Profit and Loss Statement The Coca-Cola Company and Its Consolidated Subsidiaries Year Ended December 31, 1947

| EXPENSES Selling, administrative and general | ,438.7 | \$99,249, | | | ۲. | | | | | | | | | | | | | | | | | ROFIT | oss | GR |
|---|---------|------------|----|------|------|-----|-----------------|-----------------------|-------------------|---------------------|------------------------------------|------------------|------------------------|------------------------|------------------------------|-----------------------------------|--------------------------------------|----------------------------------|--|---------------------------------------|-------|---|----------------|-----|
| OPERATING PROFIT | 50 | | | | | | | | | | | | | | | | | | S | NSES | XPE | E | | |
| OPERATING PROFIT | ,441.9 | 43,840,4 | | | | | | | | | | | | | ıI | nera | ger | nd | e a | ativ | istr | dmir | ing, | Sel |
| Less other income | ,996.7 | \$55,408,5 | | ٠ | | | | | | | | | 1 | | | | FIT | RO | vc 1 | ATI | PER | C | | |
| Less other income | | | 19 | 3.1 | ,51 | 131 | 3, | \$ | | | | | | | | ٠ | | | | • | ons | ducti | er o | Oth |
| Provision for taxes on income—estimated: Federal, state and foreign income taxes | ,311.84 | 1,364, | 35 | 1.3 | ,20 | 767 | 1, | | | | | | | | | | | | | | ome | r inc | s ot | Les |
| Federal, state and foreign income taxes | | | | | | | | | | | | | | | | | | | | | | | | |
| Less portion of subsidiary earnings applicable to minority interests | | | 00 | 0.00 | 3,40 | 278 | 21,: | \$ | | | | | : S | ted axe | ima ie t | est con | ie— | con ign | n in fore | s or | axe | for l, sta | eder | F |
| Less portion of subsidiary earnings applicable to minority interests | ,000.00 | 20,747,0 | 00 | 0.0 | ,40 | 531 | | | | | | | | s . | ear | or 3 | orio | or j | n f | visio | pro | cess | ess | 1 |
| NOTE A—Provision for depreciation of \$2,994,955.52 was charged to manufacturing and other expenses. Other deductions include interest paid \$161,054.32 and \$1,250,000.00 for addition to the reserve for contingencies and miscellaneous operations. NOTE B—Dividends received in United States funds during the year from subsidiaries located in foreign countries were \$219. | ,684.93 | \$33,297,6 | | | - | | | | | | | le | ab | plic | ар | ings | rni | r ea | liary | bsid | su | ion o | s po | Les |
| NOTE A—Provision for depreciation of \$2,994,955.52 was charged to manufacturing and other expenses. Other deductions include interest paid \$161,054,32 and \$1,250,000.00 for addition to the reserve for contingencies and miscellaneous operations. NOTE B—Dividends received in United States funds during the year from subsidiaries located in foreign countries were \$219,- | ,740.02 | | | | ž | ÷ | × | , | , | ٠ | ٠ | ٠ | | | | | | | ests | nter | y i | inorit | to 1 | |
| charged to manufacturing and other expenses. Other deductions include interest paid \$161,054.32 and \$1,250,000.00 for addition to the reserve for contingencies and miscellaneous operations. NOTE B—Dividends received in United States funds during the year from subsidiaries located in foreign countries were \$219,- | ,944.91 | \$33,021,9 | | | | | | | | | • | | | | | * | ٠ | | FIT | Pro | ET | N | | |
| 092.90 in excess of the earnings of foreign subsidiaries and branches consolidated herein. | | c | | | | | ons on ng | lditi duri \$21 | dedi ns. ds | for ation fun | Oth .00 oper tes tries | 000 us Sta | nse 250 me ed | # SI, scell. Uni | her and mi in in | l ot .32 and ived ted | and 054 cies recei local | ing 161, igen ds ies | actur id \$ contin viden sidiar the | anuf: t pa for c Di- subs | teres | rged to ude in the res NOT year .90 in | ir to th | |

Consolidated Earned Surplus Account The Coca-Cola Company and Its Consolidated Subsidiaries Year Ended December 31, 1947

| Balance—December 31, 1946 | | \$ 89,451,363.29 |
|---|-----------------|--------------------|
| Net profit for the year ended December 31, 1947 | | 33,021,944.91 |
| | | \$122,473,308,20 |
| Deductions | | 4.1.00,17.0,000.20 |
| Dividends paid in cash: | | |
| CLASS "A": | | |
| June 30, 1947-\$1.50 per share \$ 900,000.00 | | |
| Dec. 13, 1947—\$1.50 per share 900,000.00 | \$ 1,800,000.00 | |
| Common: | | |
| Mar. 31, 1947-\$.75 per share \$ 3,085,248.75 | | |
| June 30, 1947—\$.75 per share 3,085,248.75 | | |
| Sept. 30, 1947—\$.75 per share 3,085,248.75 | | |
| Dec. 13, 1947-\$.75 per share | | |
| plus \$2.00 per share extra 11,312,578.75 | | |
| \$20,568,325.00 | | |
| Less dividends on 4,800 shares of | | |
| common stock owned by Company | | |
| during year | 20,544,325.00 | |
| TOTAL DIVIDENDS PAID | | 22,344,325.00 |
| EARNED SURPLUS-DECEMBER 31, 1947 . | | \$100,128,983.20 |
| | | ¥100,120,703.20 |

ERNST & ERNST

ACCOUNTANTS AND AUDITORS

SYSTEM SERVICE

To the Board of Directors THE COCA-COLA COMPANY Wilmington, Delaware

We have examined the consolidated balance sheet of The Coca-Cola Company and its consolidated subsidiaries as of December 31, 1947, and the related consolidated statements of profit and loss and surplus for the year then ended, have reviewed the systems of internal control and the accounting procedures of the Company and its domestic subsidiaries and, without making a detailed audit of the transactions, have examined or tested accounting records of these companies and other supporting evidence by methods and to the extent we deemed appropriate. Our examination was made in accordance with generally accepted auditing standards applicable in the circumstances and included all procedures which we considered necessary.

Statements of foreign subsidiaries consolidated herein were furnished us as certified by other independent auditors. Subsidiaries in foreign countries other than in the Western Hemisphere have been excluded from the consolidated financial statements and are stated in the balance sheet in the amount of the investments in and advances to such subsidiaries less net losses absorbed in prior years.

In our opinion, based upon our examination, and the statements of foreign subsidiaries consolidated, above referred to, the accompanying balance sheet and related statements of profit and loss and surplus present fairly the position of THE COCA-COLA COMPANY and its consolidated subsidiaries at December 31, 1947, and the consolidated results of their operations for the year, in conformity with generally accepted accounting principles applied on a basis consistent with that of the preceding year.

ERNST & ERNST

Certified Public Accountants

March 1, 1948

THE COCA-COLA COMPANY

BOARD OF DIRECTORS

HARRISON JONES, Chairman

A. A. Acklin
W. C. Bradley (deceased)
C. H. Candler
W. C. D'Arcy
R. R. Deupree
S. C. Dobbs

MRS. L. P. EVANS
BERNARD F. GIMBEL
J. N. GODDARD
WILLIAM J. HOBBS
J. P. ILLGES

WINSHIP NUNNALLY E. W. STETSON D. A. TURNER C. A. WICKERSHAM GEO. W. WOODRUFF R. W. WOODRUFF

EXECUTIVE COMMITTEE

R. W. Woodruff, Chairman

C. H. CANDLER W. C. D'ARCY J. N. GODDARD E. W. STETSON D. A. TURNER C. A. Wickersham Geo. W. Woodruff

A. A. Acklin, Chairman, Advisory Committee

OFFICERS

| WILLIAM J. HOBBS | | | | • | | | | | | President |
|------------------|---|---|---|---|---|--|---|--|--|----------------|
| FELIX W. COSTE . | | | , | | ٠ | | | | | Vice-President |
| EDGAR J. FORIO . | | | | | | | ٠ | | | Vice-President |
| R. C. FOWLER . | | | · | | | | | | | Vice-President |
| B. NEAL HARRIS . | | , | | | | | | | | Vice-President |
| W. P. HEATH . | | × | | | | | | | | Vice-President |
| H. B. NICHOLSON | | | | | | | | | | Vice-President |
| HAROLD S. SHARP | | | | | | | | | | Vice-President |
| JOHN C. STATON . | | | | | | | | | | Vice-President |
| AL N. STEELE . | | | | | | | | | | Vice-President |
| T. CARL THOMPSON | Į | | | | | | | | | Vice-President |
| E. LEE TALMAN . | | | | | | | | | | |

COUNSEL

POPE F. BROCK

TRANSFER AGENTS

WILMINGTON TRUST COMPANY
Wilmington, Delaware

GUARANTY TRUST COMPANY OF NEW YORK New York, N. Y.

REGISTRARS

EQUITABLE TRUST COMPANY Wilmington, Delaware

CHASE NATIONAL BANK New York, N. Y.